

September 16, 2019

The Honorable Elaine L. Chao
Secretary of the U.S. Department of Transportation
1200 New Jersey Avenue, SE
Washington, DC 20590

Dear Secretary Chao,

As part of Port Milwaukee's ("Port") application for a U.S. Maritime Administration's Port Infrastructure Development Grant ("Grant"), the Port and the DeLong Co., Inc. ("DeLong") herein reaffirm their shared commitment to developing an Agricultural Maritime Export Facility ("AMEF") in Milwaukee upon successful receipt of the Grant.

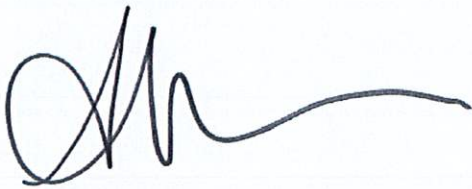
The Port's application exceeds all the Grant requirements, and the proposed AMEF project would establish a first-of-its-kind trade lane for the worldwide export of Dry Distillers Grain with Solubles via deep-draft shipping on the Great Lakes – St. Lawrence Seaway system, including through the U.S. Department of Transportation's Seaway Locks in Massena, New York.

The Port's application reflects the collaborative approach between the Port and DeLong in developing this innovative project, which will provide Wisconsin farmers and producers with new export supply chain opportunities, significantly enhance the multimodal transportation infrastructure at the Port, and catalyze new economic opportunity throughout the State of Wisconsin.

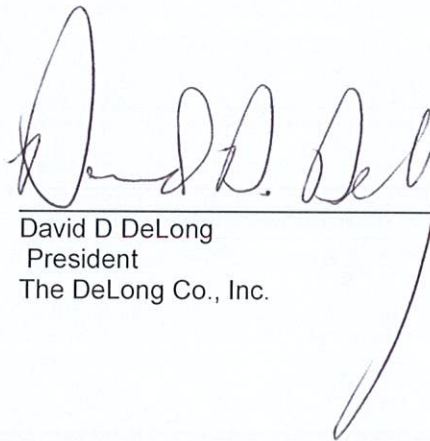
Upon receipt of the Grant, the Port and DeLong would immediately begin the process of formalizing a lease subject to the final review and approval of the Port's Board of Harbor Commissioners and the Milwaukee Common Council.

Thank you for your consideration of the Port's application.

Best regards,



Adam Schlicht
Director
Port Milwaukee



David D DeLong
President
The DeLong Co., Inc.