

2022 ANNUAL REPORT

MAKING WAVES

A YEAR OF EXPANSION, DIVERSITY, AND INNOVATION



LETTER FROM THE MAYOR



As we reflect on 2022, I'm reminded of the Port's role in supporting the City of Milwaukee as the economic engine of Wisconsin. For over 180 years, businesses and employees have depended on Port Milwaukee for jobs, revenue, and transportation. Our Harbor boasts a rich history of hard work that we celebrate today, as we focus on the future.

2022 witnessed tonnage levels in Milwaukee Harbor begin to stabilize as pandemic-related effects fade. An increased volume of high-value shipments and unique cargo are traveling through our terminals. Reinvestment in the Port's infrastructure continues, and our commitment to environmental sustainability is stronger than ever.

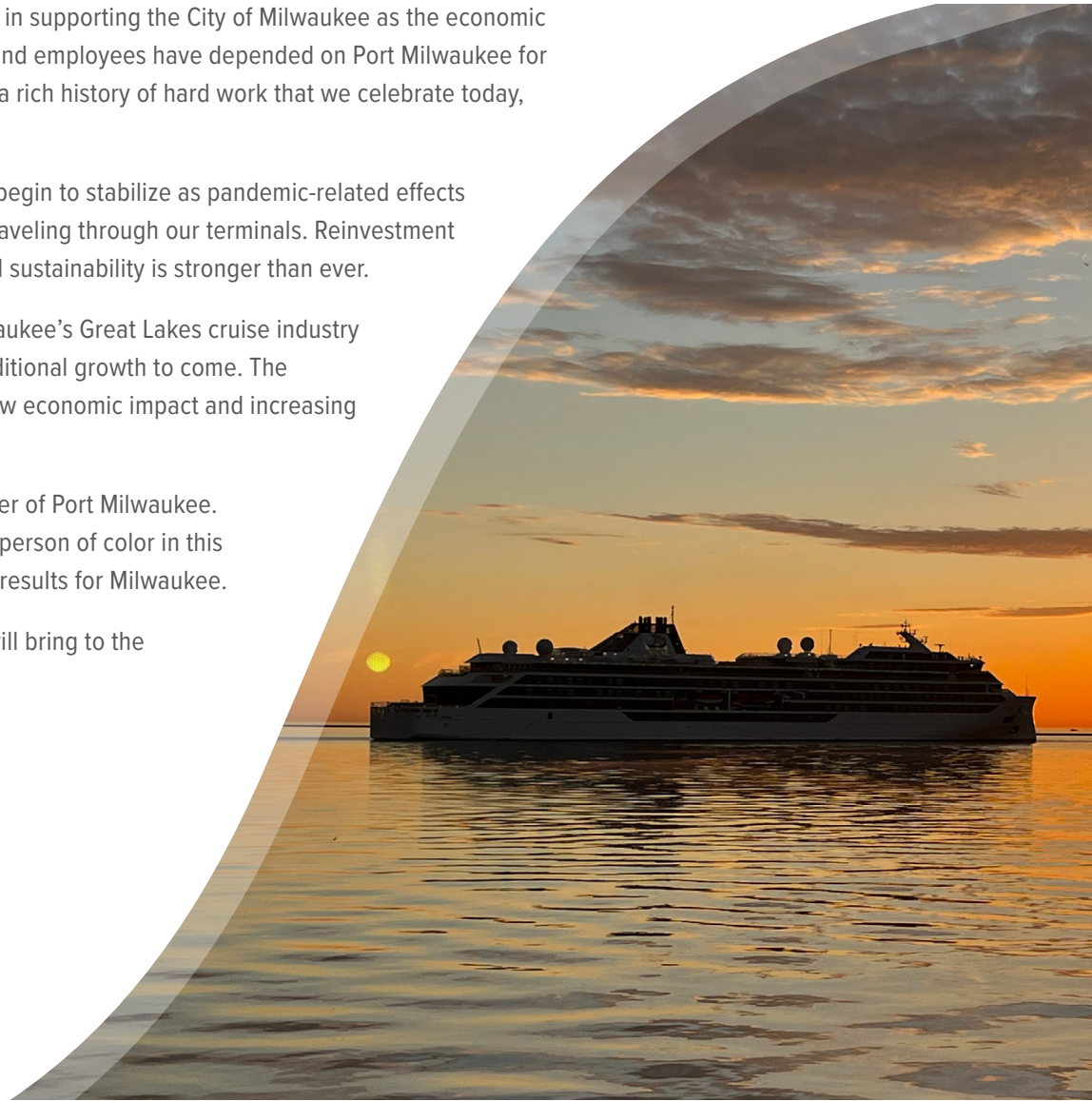
New opportunities on Jones Island are creating energy and optimism. Milwaukee's Great Lakes cruise industry welcomed more passengers and vessels in 2022 than ever before, with additional growth to come. The Agricultural Maritime Export Facility will soon be operational, generating new economic impact and increasing exports through the Port.

In looking ahead, I'm honored to welcome Jackie Q. Carter as the new leader of Port Milwaukee. Jackie is a trailblazing figure in our city, becoming the first woman and first person of color in this role. I have great confidence in her leadership and in her ability to produce results for Milwaukee.

The Port's future is bright, and I look forward to the positive impact that it will bring to the entire City of Milwaukee.

CAVALIER JOHNSON

Mayor, City of Milwaukee



LETTER FROM THE PORT DIRECTOR



I am humbled to serve as Milwaukee's Municipal Port Director. Leading the Port's team of experienced professionals is an honor, as we continue working to realize our full potential and expand our multimodal capabilities on Jones Island.

2022 provided opportunities for Port Milwaukee to show the world our capacity in meeting business needs throughout the region. We are witnessing new maritime commerce opportunities with an increase of diverse breakbulk and project cargoes. The significant level of steel shipments moving through our docks is promising, and the Agricultural Maritime Export Facility beginning operations in 2023 will support new economic activity.

The Port's Great Lakes cruise industry has elevated our profile within the community and around the world. More residents are becoming familiar with Port Milwaukee's work because of this new tourism sector, and we're excited for more growth in the years ahead.

State and federal grants are helping deliver new development and enhancements on Jones Island. The Port received the full funding to begin construction of the South Shore Cruise Dock, which will accommodate more international cruise ships and passengers. Federal funding awarded to Port Milwaukee for infrastructure upgrades will enhance safety, security, and operations.

The Port looks forward to working with the Board of Harbor Commissioners, the Milwaukee Common Council, and our partners and customers around the globe to move our maritime economy into the future.

JACKIE Q. CARTER

Director, Port Milwaukee

WHAT GUIDES US



OUR MISSION

Port Milwaukee strengthens the overall economic and social environment of the city and region by increasing international trade, business development, job creation, and public access to the waterfront. The Port is a premier provider of domestic and international transportation and freight distribution services for its commercial customers.



OUR VISION

The Port sustains Milwaukee as a water-centric city, where businesses thrive in a robust, port-led regional maritime economy, and where everyone can work, live, and play through access to water-based commerce, recreation, and leisure.

TABLE OF CONTENTS

EXPANDING OUR CAPABILITIES

Record-Breaking 2022 Cruise Season6

Diversifying Cargo Transport.....8

Agricultural Maritime Export Facility9

OUR ENVIRONMENTAL COMMITMENTS

Sustainability 10

Dredged Material Management Facility..... 11

BY THE NUMBERS

Tonnage..... 12

Vessel Counts..... 13

Revenues and Expenses 13

Foreign Trade Zone 41..... 13

Board of Harbor Commissioners14

Port Tenants 15



EXPANDING OUR CAPABILITIES

RECORD-BREAKING YEAR FOR MILWAUKEE'S GREAT LAKES CRUISE INDUSTRY

Following two years of pandemic-related cancellations, Milwaukee's Great Lakes cruise season returned with significant momentum and success. More international passengers and cruise vessels traveled to or from Milwaukee this season than any other in recent history.

The Viking Octantis kicked off the season in May 2022, representing the first time this vessel designated Milwaukee as a cruise destination. In selecting Milwaukee as a turn-around port, Viking Cruises will continue introducing their passengers and crew to the city and all it has to offer.

“Milwaukee is a great destination, filled with attractions and hospitality. People from around the globe are clearly taking notice of our city, and the growing passenger and vessel visit numbers speak for themselves. This effort is a wonderful example of how the City's partnerships are creating new excitement and activity in Milwaukee. I'm looking forward to more Great Lakes cruise passengers traveling to America's Fresh Coast in the years ahead.”

– Milwaukee Mayor, Cavalier Johnson



2022 HIGHLIGHTS:

13,611
CRUISE
PASSENGERS

33 VESSEL CALLS
BETWEEN
EIGHT VESSELS
HOSTING ITINERARIES
IN MILWAUKEE

APPROXIMATELY
16,000 ITEMS
OF LUGGAGE
HANDLED

In the years ahead, the South Shore Cruise Dock will serve as the future port-of-call for Seawaymax vessels like the Viking Octantis. Thanks to the leadership of Mayor Cavalier Johnson and the Milwaukee Common Council, the financing package for the construction of the South Shore Cruise Dock, which includes \$3.5 million in Capital Tourism Grant Funding from the State of Wisconsin, is now complete.

Mayor Johnson, along with local, state, and regional leaders, marked the end of the Great Lakes cruise season in October 2022 with the departure of the Bremen, Germany-based Hamburg.

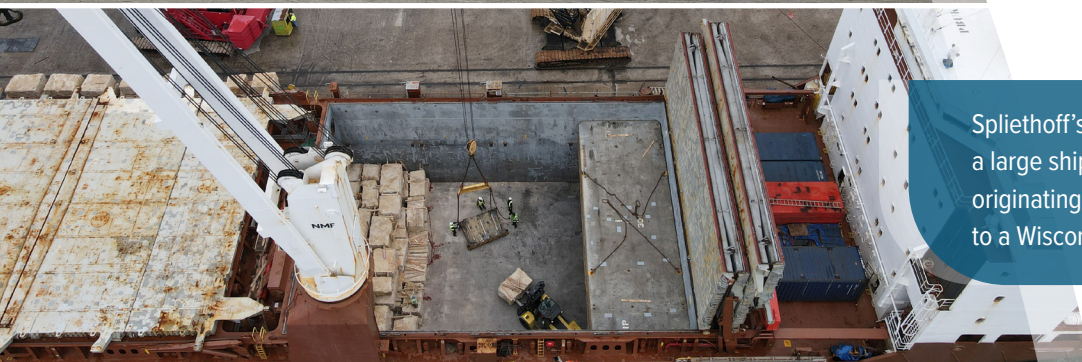
The Port looks forward to more cruise passengers traveling to Milwaukee in 2023 and beyond.



Brewing tanks delivered to Port Milwaukee via the Federal Montreal will be used to make beverage products for consumers.



Curved steel plates delivered To Federal Marine Terminals are one example of the increased volume of this commodity handled at Port Milwaukee.



Spliethoff's Humbergracht delivered a large shipment of limestone blocks originating from South Africa for delivery to a Wisconsin-based business.



Superyacht pieces arrived at Jones Island from the Port of Antwerp-Bruges and were directly loaded onto barge for further transport to its next destination.

DIVERSIFYING CARGO CREATES NEW ECONOMIC OPPORTUNITIES

The Port is capitalizing on a significant increase in high-value breakbulk and project cargoes that transited through Milwaukee. With the delivery of curved steel plates, brewery tanks, superyacht pieces, limestone blocks, and more, Port Milwaukee stands ready to welcome and transport products of all kinds and support the regional economic activity that moves the Great Lakes supply chain forward.

AGRICULTURAL MARITIME EXPORT TERMINAL MOVES FORWARD

In 2022, construction of Port Milwaukee's Agricultural Maritime Export Facility continued in partnership with The DeLong Company. This new terminal will deliver Wisconsin-grown agricultural products to markets around the world, leveraging the Port's multimodal infrastructure of truck, rail, and vessels. Initial commodity exports will begin with dried distilled grains with solubles (DDGS), and future service at the facility will include the export of soybeans, corn, and grain.

Thanks to a robust public-private partnership, this development is the largest one-time investment in Port Milwaukee since the 1950s, when the St. Lawrence Seaway was built. The Wisconsin Department of Transportation has estimated the DeLong terminal will generate \$63 million in new statewide economic impact annually. Port Milwaukee looks forward to this facility becoming operational in the year ahead.

KEY TERMINAL STATISTICS

- Operational: **Spring 2023**
- Storage Capacity: **45,000 metric tons (1,700,000 bushels)**
- Inbound Transportation Modes: **Rail (Union Pacific/Canadian Pacific Railroads) and truck**
- Rail Track Capacity: **100 hopper cars**
- Vessel Size: **10,000 to 20,000 metric tons**
- Load Rate: **6,000 metric tons per day**
- Annual Export Capacity: **160,000 to 300,000 metric tons**



OUR ENVIRONMENTAL COMMITMENTS

PORT MILWAUKEE STRENGTHENS COMMITMENT TO SUSTAINABILITY

Port Milwaukee continues to integrate various climate adaptation activities into its operations and activities in its efforts to promote environmental stewardship, sustainability, and coastal resiliency.

In 2022, the Port launched the StewardSHIP Initiative to reward ship owners who have implemented emission reduction measures and other environmental improvements with discounted dockage fees. A total of 15 vessels enrolled in the program in 2022.

Celebrating its 10-year anniversary, Port Milwaukee's 100-kilowatt wind turbine produces enough clean energy to support the Port Administration Building's power needs, with surplus to give back to the power grid. The Port's use of this clean energy asset generates revenue and cost savings for the City of Milwaukee.

Port Milwaukee is committed to expanding its commercial and recreational mission through an eco-centric approach in the years ahead.

WIND TURBINE 10-YEAR STATS

GENERATED
**1.6M KW
HOURS**
OF ENERGY
FOR THE PORT

\$200K
IN NET
SAVINGS
TO THE PORT'S
ELECTRIC BILL

SURPLUS ELECTRICITY
GENERATES OVER
**\$8,000 IN
REVENUE**
FOR THE
CITY ANNUALLY

PREVENTED THE
RELEASE OF OVER
**1,100 METRIC
TONS OF CO₂**
INTO THE AIR, AN AMOUNT EQUAL
TO THE COMBINED ANNUAL ENERGY
USE OF 143 HOUSEHOLDS

DREDGED MATERIAL MANAGEMENT FACILITY PROGRESSES

Momentum continues to build on the once-in-a-generation opportunity to clean up legacy contaminants from Milwaukee waterways. This is part of a communitywide effort to delist the Milwaukee Estuary as an Area of Concern (AOC), as designated by the United States Environmental Protection Agency (EPA) in the 1980s. Federal, state, and local partners, including Port Milwaukee, are working on multiple projects to make this clean-up effort possible. The Dredged Material Management Facility (DMMF) is one of the major projects under the AOC.

In 2022, Governor Tony Evers signed bipartisan legislation allowing the Milwaukee Metropolitan Sewerage District to construct the DMMF. Design of the new safe and secure facility to store approximately 1.9 million cubic yards of sediment is underway, and construction of the facility is anticipated to begin in 2024. This new 42-acre facility will be constructed on the east side of Jones Island on submerged land. The Port will be responsible for maintenance and operation of the facility in perpetuity.



Photo credit: WE Energies

BY THE NUMBERS

Port Milwaukee uses a variety of metrics to measure its commercial performance each year, including revenues and expenses, the number of vessels transiting through Milwaukee's harbor, and freight tonnage.

TONNAGE

DOCK	2021	2022	FIVE YEAR AVG. 2018 - 2022	TEN YEAR AVG. 2013-2022
Municipal	1,804,973	1,753,795	1,928,721	2,029,362
Harbor	543,446	519,177	528,885	491,597
Total	2,348,419	2,272,972	2,457,606	2,520,959

“We are witnessing new maritime commerce opportunities with an increase of diverse breakbulk and project cargoes.”

— Port Milwaukee Director, Jackie Q. Carter





VESSEL COUNTS

	2021	2022
Barges	198	96
American/Canadian Lakers	175	182
Foreign	27	35
Cruise Ships	0	33
Total	400	346

REVENUES AND EXPENSES¹

	2021	2022 ²
Operating Revenues	\$4,713,416.83	\$5,480,529.58
Operating Expenses	\$4,195,223.33	\$4,363,221.60
Net Income (Loss)	\$518,193.50	\$1,117,307.98

FOREIGN TRADE ZONE 41

	2022
Businesses	7 active operators
Jobs Supported	4,283
Total Value of Shipments	\$4.25 billion

Foreign Trade Zones (FTZ) are secured, designated locations around the United States in or near a U.S. Customs Port of Entry where foreign and domestic merchandise is generally considered to be in international commerce and outside of the U.S. Customs territory. As a result, activated businesses in an FTZ can reduce or eliminate duties on imports and take advantage of other benefits to encourage foreign commerce within the United States.

¹Figures not final as of this printing

²Not including an additional \$1,698,501.44 in revenue from Milwaukee World Festival's long-term lease of the city-owned Henry Maier Festival Grounds.

BOARD OF HARBOR COMMISSIONERS

TIMOTHY K. HOELTER

President of the Board

RON S. SAN FELIPPO

Vice President of the Board

ALDERMAN MARK A. BORKOWSKI

Harbor Commissioner

DIANE S. DIEL

Harbor Commissioner

CLAUDE J. KRAWCZYK

Harbor Commissioner

CRAIG A. MASTANTUONO

Harbor Commissioner

KATHLEEN M. SMITH

Harbor Commissioner





PORT TENANTS

Cargill Salt

Compass Minerals

The DeLong Co., Inc.

Discovery World

Federal Marine Terminals

Great Lakes Towing Company

Harbor House

Holcim

Lake Express

Marek Landscaping

Michels

Milwaukee Bulk Terminals (Kinder Morgan)

Milwaukee Intermodal Terminal (MIT) Rental, LLC

Milwaukee World Festival, Inc.

Portland Trucking

South Harbor, LLC

St. Marys Cement

U.S. Venture/U.S. Oil



Port Milwaukee is an economic entity of the City of Milwaukee government overseen by the seven-member Board of Harbor Commissioners, a panel appointed by the Mayor and confirmed by the Milwaukee Common Council. It administers operations on more than 400 acres that make up the port. It promotes shipping and commerce throughout the region by providing access to domestic and international vessels, rail, and over-the-road transportation.

PORTMILWAUKEE.COM

2323 S. LINCOLN MEMORIAL DR.
MILWAUKEE, WI 53207

PORT@MILWAUKEE.GOV • +1 414-286-3511



@PortMilwaukee